JOSEPH J. IBACH, MAI

QUALIFICATIONS

STATE CERTIFICATIONS

| <u>Date(s)</u> | <u>Certification</u> | <u>State</u> | <u>Permit No</u> . |
|----------------|-----------------------------|--------------|--------------------|
| 1991 - Present | Certified General Appraiser | ND | CG-1009 |
| 1993 - Present | Certified General Appraiser | SD | 324CG |
| 1993 - Present | Certified General Appraiser | MT | REA-RAG-LIC-241 |

PROFESSIONAL AFFILIATIONS

| <u>Date(s)</u> | <u>Affiliation</u> | <u>Organization</u> |
|----------------|------------------------------|--|
| 1988 - Present | MAI Designated Member | Appraisal Institute (AI member since 1980) |
| 1993 - 2016 | Board Member | NDREAB ¹ (Chairman 1995-2015) |
| 2021 & 2022 | President | Association of Appraiser Regulatory Officials (AARO) |
| 2019 - Present | Board Member/Exec. Committee | Association of Appraiser Regulatory Officials (AARO) |
| 2013 - 2015 | Board Member | Association of Appraiser Regulatory Officials (AARO) |
| 2016 - Present | Charter Member | North Dakota Appraisers Association (NDAA) |
| 2016 - Present | Board Member/2019 President | North Dakota Appraisers Association (NDAA) |
| 1993 - | Affiliate of the Year | Bismarck-Mandan Board of Realtors |
| 1983 - Present | Approved Appraiser | Federal Housing Administration (FHA) |
| 1983 - Present | Realtor Member | Bismarck-Mandan Board of Realtors & |
| | | North Dakota/National Association of Realtors |

WORK EXPERIENCE

| <u>Date(s)</u> | <u>Title</u> | <u>Employer</u> | Location |
|----------------|---|--|-----------------|
| 1982 - Present | Founder/Appraiser | Dakota Appraisal & Consulting, Ltd. | Bismarck, ND |
| 1977 - 1982 | Fee Appraiser Multitude of appraisal assignments | Ray Reilly Appraisal Consultants, Inc. | Grand Forks, ND |
| 1975 - 1977 | Staff Appraiser | Gate City Savings & Loan Assn. | Bismarck, ND |
| | Responsible for all residential and | commercial appraising and the supervision of construction loar | าร |

COURT TESTIMONY

Qualified as an expert witness in Walsh, Emmons, Burleigh, Ramsey, Wells, Ward, Williams, McKenzie, McIntosh, & Mercer County District Courts & U.S. District Bankruptcy Court in Fargo, Bismarck, & Minot, ND

CONTINUING APPRAISAL EDUCATION

| <u>Date(s)</u> | <u>Course</u> | <u>Sponsor</u> |
|------------------------|---|------------------------------|
| Nov. 2022 | Hot Topics & Myths in Appraiser Liability | NDAA* |
| Nov. 2022 | Getting It Right from the Start: A Workout Plan for Your | |
| | Scope of Work | Appraisal Institute |
| June 2022 | Business Practices and Ethics | Appraisal Institute |
| April 2022 | Valuation by Comparison: Residential Analysis and Logic | Appraisal Institute |
| Nov. 2021 | Rapid Response: Market Analysis in Volatile Markets | Appraisal Institute |
| Nov. 2021 | National USPAP Update Course | NDAA* |
| Nov. 2020 | The Residential Marketplace – Expectations in Appraisals, | |
| | Evaluations, & Alternatives | NDAA* |
| Nov. 2020 | Update on ND Appraisal Reports: Avoid the Common Errors | |
| | and Omissions | NDAA* |
| Nov. 2019 | 2020-2021 National USPAP Update Course | NDAA* |
| Nov. 2019 | Rural Area Appraisals: Freddie Mac Guidelines and | |
| | Property Eligibility Requirements | Appraisal Institute |
| July 2019 | Appraisal of Manufactured Homes Featuring | |
| Max 2010 | Next-Generation Manufactured Homes | Appraisal Institute |
| Mar. 2019 Mar. 2010 | Review Case Studies – Residential | Appraisal Institute |
| Mar. 2019 | 2019 Cutting Edge Issues for Today's Appraisal Professional | Steinley RE Appraisals/NDAA* |

*North Dakota Appraiser Association

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QUALIFICATIONS (Cont'd)

SECONDARY/POST EDUCATION

| <u>Date(s)</u> | <u>School/Degree</u> | Location |
|----------------|--------------------------------------|---------------|
| 1971 - 1975 | Dickinson State College | Dickinson, ND |
| | B.A. Degree, Business Administration | |
| | B.S. Degree, Secondary Education | |
| 1967 - 1971 | Linton Public High School | Linton, ND |

PARTIAL LIST OF MAJOR CLIENTS

Financial Institutions

Alerus Financial, American Bank Center, American Federal Bank, Bank of North Dakota, Bell Bank, BNC National Bank, Bremer Bank, Cornerstone Bank, Choice Financial, Dacotah Bank, Dakota Community Bank, Farm Credit Services, First American Bank West, Bell State Bank, First Community Credit Union, First International Bank & Trust, First National Bank & Trust (Williston), First Southwest Bank, First Western Bank & Trust, Gate City Bank, Great Western Bank, Horizon Financial, Kirkwood Bank & Trust, Ramsey National Bank & Trust Co., Security State Bank (Linton, ND), Starion Financial, Stearns Bank (St. Cloud, MN), U.S. Bank National Association, Unison Bank, VISIONBank, Wells Fargo Bank, Yellowstone Bank

Government Agencies

City of Bismarck, City of Minot, City of Williston, Emmons County, Federal Deposit Insurance Corporation (FDIC), General Services Administration (GSA), ND Department of Transportation, ND Public Service Commission, Mountrail County, Oliver County, ND State Land Department, ND Natural Resources Trust, ND State Water Commission, University of North Dakota, U.S. Army Corps of Engineers, U.S. Attorney's Office, U.S. Bureau of Reclamation, U.S. Department of Agriculture, U.S. Department of Interior/Fish & Wildlife Services, U.S. National Park Service, Veterans Administration

Employee Relocation Companies Cartus, Dwellworks, LLC, Prudential Relocation

Businesses/Corporations

Advanta Mortgage, Alliance Pipeline Co., Apex Engineering Group, Basin Electric Power Cooperative, Brutger Equities, Burlington Northern/Santa Fe Railroad, Capital Electric Cooperative, Cloverdale Foods Company, Diamond Shamrock, Dougherty Funding, Falkirk Mining, Fannie Mae, Freddie Mac, G.E. Assurance Holdings, Inc., ING Inc., Glaser Financial, GreenTree Mortgage, Houston Engineering, Inc., Kadrmas, Lee & Jackson, Minnkota Power Cooperative, Montana Dakota Utilities (MDU), North American Coal, St. Alexius Medical Center, SuperValu Stores, Inc., The Koehler Organization, The Nature Conservancy, Ulteig Engineers, United Power Cooperative, Venture Mortgage, Wal-Mart, and numerous realty firms, law firms, private clients, etc.

APPRAISAL ASSIGNMENT TYPES

Residential: Single-family & multi-family, & condominium/townhouse projects

- Commercial: Lodging, resorts, medical clinics, office properties, retail/commercial buildings, automobile dealerships, industrial buildings, restaurants, manufactured housing parks, financial institution buildings, senior care properties, convenience stores, truck stops, warehouses, agricultural processing facilities, self-storage, grocery stores, etc.
- Land: Residential, commercial, industrial, farms, & ranches
- Other: Condemnation (representing property owners and condemning agencies), rent analysis, informational studies, feasibility studies, & property partitions

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